

ABC MEMBERS BUILD AMERICA

2022
Membership
Benefits



WHAT IS ABC



Associated Builders and Contractors (ABC) is a national construction industry trade association representing more than 21,000 chapter members. Founded on the merit shop philosophy, ABC and its 69 chapters help members develop people, win work and deliver that work safely, ethically, profitably and for the betterment of the communities in which ABC and its members work.

VISION

To lead the construction industry, guided by the principles of merit construction and free enterprise, while promoting growth in our marketplace and providing the highest level of safety, quality and training to our membership.

MISSION

Promote the value of merit construction to our legislators, the marketplace and the general public by educating them on the usefulness ABC provides to the construction industry and the importance of free enterprise. Provide cutting-edge knowledge to our members toward developing their workforce en route to becoming leaders in their profession, offering opportunities for growth from within. Offer certified and recognized programs which are vital for our members to train their workers toward building safe and quality projects for their customers. Support our members by providing them with the tools to promote the safety, quality and professionalism on projects that are built by merit construction professionals.

“ABC-Eastern PA Chapter is an extremely professional organization and that characteristic is exhibited by everyone there. Part of the success of the growth of my business has been a direct result of the networking opportunities via meetings and events offered by ABC. From the friendships built to the availability of access to the business services of fellow members for my own company’s needs, the end result has been phenomenal. I highly recommend membership to any eligible business!”

-Greg Meizinger, President of Meizinger Construction Services, Inc.

Visit our website at: AbcEastPa.Org or scan our QR Code



WHO WE REPRESENT



ABC Members represent all aspects of the construction industry. Our 500+ members are comprised of:

- **General Contractors**
- **Specialty Contractors**
- **Associates:** Accountants; Architects; Banks; Bonding/Surety; Developers; Engineers; Insurance; Law Firms; Prevailing Wage experts; Safety Consultants; etc.
- **Manufacturers and Suppliers**

WHO WE ARE

The ABC Eastern Pennsylvania Chapter represents more than 14,000 merit construction employees who work for over 500 member companies.

Our main office is located in East Norriton to serve Southeastern Pennsylvania, and a regional office located in Allentown to serve the Lehigh Valley and Northeastern Pennsylvania.

We have two Apprenticeship and Craft Training Centers conveniently located in Allentown and Harleysville to serve the training needs of ABC members and the public.

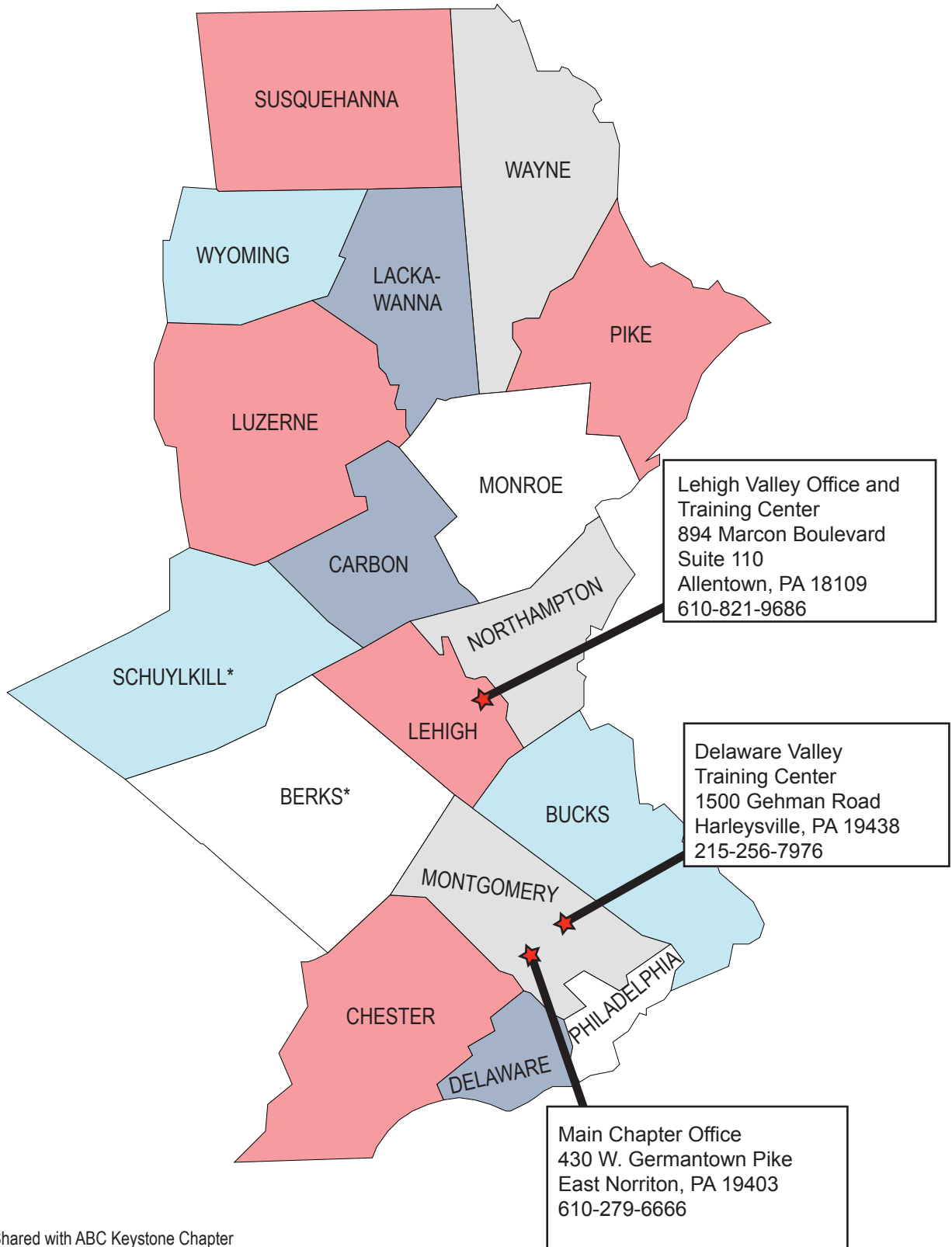


ABC East Norriton Office
430 West Germantown Pike
East Norriton, PA 19403
(610) 279-6666



ABC Allentown Office
894 Marcon Boulevard
Suite 110
Allentown, PA 18109
(610) 821-9686

WHO WE REPRESENT



TAKE THE ABC ADVANTAGE

BUILDING YOUR BUSINESS

- **Networking events throughout the year: providing members opportunities to network with fellow industry professionals**
- **Monthly industry update meetings in Allentown, Philadelphia, and Scranton/Wilkes-Barre area**
- **Local and national referral system**
- **Access to project bid lists and requests**
- **National Conferences and Peer Groups to connect with fellow industry professionals and stay up-to-date on the latest industry trends and products**
- **Annual Membership Directory**
- **Sponsorship Opportunities**
- **Unique Events: Excellence in Construction Awards Gala, Golf Outing, Phila. Flyers Game, Clay Shoot, Member Awards Dinner, Holiday Party**
- **Beam Referral Program: earn rewards for referring other businesses to ABC**



SAVING YOU MONEY

- **Significant discounts for your company and all employees with ABC's business partners, local chapter members, and suppliers (e.g. ABC Health Insurance, The Contractors Plan, Verizon, Nissan, Chevrolet, Dodge, Geico, PA One Call, etc.)**

LEGISLATIVE POLICY WORK & POLITICS

- **Timely Legislative alerts and updates affecting contractors**
- **Federal and State PAC (Political Action Committee)**
- **Representing your company's positions at the Capitol in Harrisburg and Washington, D.C.**
- **Project Labor Agreement/Responsible Contractor Ordinance assistance**
- **Free Enterprise Alliance- advocacy to promote the importance of free and open competition**
- **Protecting the rights of merit shop contractors**

EDUCATION

- **Registered Apprenticeship and Craft Training Programs:** ABC Eastern Pennsylvania Apprenticeship Trust is a state and federally recognized apprenticeship program.



We offer the following trades: Carpentry; Electrical; HVAC; Heavy Equipment Operations; Painting; Pipefitting; Plumbing; Roofing; Sheetmetal; and many individualized certification programs with manufacturers and suppliers

- **Management Education:** Safety; Construction and Trade Related; Legal; Finance; Management and Leadership; Human Resources; Marketing/Business Development; Project Management

SAFETY

- **Strategic Partnership with OSHA:** Representatives from OSHA attends to our Safety Committee meetings (in Allentown and East Norriton) once a month
- **In-House Safety Services:** Update your Accident Prevention Program; Develop your Employee Safety Handbook; Develop your Substance Abuse Program; Safety Policy Review or Creation of Safety Policies; OSHA Compliance Representation, Mediation and Mitigation
- **STEP Safety Benchmarking and Improvement Tool:** Founded in 1989, STEP has evolved into a world-class safety management system that dramatically improves safety performance among participants regardless of company size or type of work. Participating ABC member firms measure their safety processes and policies on 25 key components through a detailed questionnaire with the goal of implementing or enhancing safety programs that reduce jobsite incidents. Participation in STEP can make your company 665% safer than the industry average.
- **Customized Safety & Training Courses:** Aerial Work Platform Certification; Arc Flash Awareness; Competent Rigger; Confined Space Awareness; Developing a Safety Culture; First Aid, CPR with AED; HAZMAT/HAZWOPER 40 Hour Training & 8/24 Hour Refresher; How to Create a Safety Committee; How to Survive an OSHA Inspection; Lock Out / Tag Out; Managing a Safety Program; Mental Health First Aid Certification; OSHA Record Keeping; Pennsylvania Flagger Certification and Workzone Awareness; Personal Protective Equipment (PPE); Rough Terrain Forklift Certification; Signs, Signals and Barricades; Workplace Violence, and much more

“Membership in Associated Builders and Contractors is invaluable to my company. Every family represented at Jerdon benefits through the merit shop construction philosophy supported by ABC. The apprenticeship and management training strengthens our staff by increasing technical competencies across the board.”

- Ron Jerdon, President of Jerdon Construction Services, LLC.

WORKFORCE DEVELOPMENT

- **Careers in Construction Alliance:**

Representatives from over 30 of Career Technical Schools work with ABC to proactively promote construction as a career choice



- **Construction Camp:** ABC members volunteer to teach girls about the Architecture/Engineering/Construction industry
- **Career Fair:** ABC members gather to promote their trades and companies at an annual construction career fair
- **Recruitment and Job Placement:** ABC assists companies in recruiting all levels of workers (from field to front office) for your business
- **Skills Assessment Testing:** ABC assists companies in providing skills assessment testing to ensure you are hiring a qualified skilled worker for your business

ASSISTANCE WITH LABOR ISSUES

- **In the unfortunate event your company has labor issues, ABC has the tools and resources to help your company through any problems that arise**
- **Complimentary job site security services**
- **Complimentary legal consultation services-Opportunity to confer with ABC Eastern Pa. Chapter Attorneys on a business or labor issue**

COMMUNICATIONS

- **MeritNews-** a monthly e-newsletter featuring local and state industry news, events, classes, and promotion of ABC Eastern Pa. Chapter members
- **ABCEASTPA.ORG** - ABC Eastern Pa. Chapter's official website which promotes classes, events, and all other important chapter communications
- **ABC Social Media Platforms-** ABC Eastern Pa. Chapter promotes members, events, classes on all of the top social media sites
- **ABC Newslines-** an e-newsletter from ABC National sharing national industry news, national conferences, etc.
- **Construction Executive-** a monthly magazine featuring industry news

"Excel Document Solutions has been a member of ABC for 15 years. In that time, Excel has grown its business between 18% and 20%. The main reason for the growth is the fact that we have been involved since we joined. Being on the Membership Committee has allowed Excel the opportunity to meet many of the members and as a result of our growth we have also had the pleasure of sponsoring many events. I can assure you our growth would not have happened had Excel not get involved with ABC. So, if one of your reasons for joining ABC is "growth of your business", then I strongly suggest you join a committee and get involved! It is truly a rewarding experience!"

-Bob Nieradka, Senior Account Executive with Excel Document Solutions

Get involved with one of our committees to forge the future of the construction industry throughout Eastern Pennsylvania and build relationships with fellow members

Business Development

Mission: To provide quality construction project information that will further the principles & goals of merit construction and free enterprise.

Business Systems & Technology

Mission: To provide guidance, training and support in resolving member's business issues and needs.

Events Task Force

Mission: To plan and execute the social and networking activities of the chapter.

Legal Rights and Strategies

Mission: To inform membership of their legal rights and protection under the law and to develop and implement strategies to combat outside interference on members' jobsites.

Legislative

Mission: To advance and protect ABC's interests in the legislative arena and to promote member involvement in the political process.

Lehigh Valley and Northeast PA Regional Council

Mission: To enhance member involvement, recruitment and service offerings within the Lehigh Valley and Northeastern Pennsylvania.

Management Education

Mission: To provide a comprehensive, membership-guided curriculum of educational programs targeted to employees of construction at all levels.

Membership

Mission: To identify and recruit potential members who share the merit philosophy. To educate the membership on ABC services and help to promote involvement in the association.

Philadelphia Regional Council

Mission: To enhance member involvement, recruitment and service offerings within the City of Philadelphia.

Safety

Mission: To promote and offer safe work practices in the construction industry.

Workforce Development

Mission: To train, mentor and guide individuals into a successful career in the construction industry.

Young Professionals/Emerging Leaders

Mission: To build tomorrow's leaders today by encouraging career-minded individuals through leadership development, training and peer evaluation while focusing on merit philosophy.



BUILDING THE PEOPLE WHO BUILD PENNSYLVANIA

CARPENTRY	ELECTRICAL	HEAVY EQUIPMENT OPERATIONS	HVAC	MASONRY	PAINTING
PIPEFITTING	PLUMBING	ROOFING	SHEET METAL	SPRINKLER FITTING	

EMPLOYERS TAKE THE ABC ADVANTAGE

- Improve and upgrade the quality of your workforce.
- Increase and improve productivity of employees.
- Improve safety practices of your employees.
- Reduce turnover, injuries, and absenteeism.
- Become more competitive with highly-skilled workers.
- Help you comply with Davis-Bacon requirements.
- Save money on training investment costs.



STUDENTS TAKE THE ABC ADVANTAGE

- Get paid higher wages.
- Become a safer worker.
- Learn from quality, experienced instructors.
- Earn college credits towards an Associates Degree.
- Develop leadership skills.
- Become an entrepreneur.



Contact

ABC Eastern Pennsylvania Apprenticeship Trust

1500 Gehman Road, Harleysville, PA 19438 | 894 Marcon Boulevard-Ste. 110, Allentown, PA 18109

Delaware Valley: (215) 256-7976 | Lehigh Valley/Northeast Pa.: (610) 426-0130

www.paconstructionapprentice.org

Associated Builders and Contractors - Eastern Pa. Chapter has offered registered apprenticeship and craft training since 1967. Our program is fully registered with the Pennsylvania Apprenticeship and Training Council (PATC), as well as the United States Department of Labor (USDOL). ABC Eastern Pennsylvania Apprenticeship Trust is a 501(c)3 non-profit organization and all funds used for employee training are tax deductible.

LOCATIONS AND CONTACT INFORMATION:

ABC HARLEYSVILLE TRAINING CENTER

1500 Gehman Road, Harleysville, PA 19438 | Phone: (215) 256-7976

ABC REGIONAL ALLENTOWN OFFICE AND TRAINING CENTER

894 Marcon Blvd., Sute 110, Allentown, PA 18109 | Phone: (610) 426-0130

EDUCATION TEAM:

EXECUTIVE VICE PRESIDENT, CHEIF TRAINING OFFICER

Michael Perpiglia | mperpiglia@abceastpa.org | 610.279.6666

VICE PRESIDENT OF APPRENTICESHIP OPERATIONS

Jo Ann Bartusik | jbartusik@abceastpa.org | 610.279.6666

CHIEF FINANCIAL OFFICER

Martha Nagata | mnagata@abceastpa.org | 610.2789.6666

WEBSITE

<https://www.abceastpa.org/training/apprentice-craft-training/>

FAQ ABOUT OUR PROGRAM:

• WHEN CAN I REGISTER ONE OF MY EMPLOYEES AS AN APPRENTICE?

•An apprentice can be registered at any time of the year, but only after they have submitted the proper documentation for registration and have enrolled in classes in the next available session.

• HOW LONG DOES IT TAKE TO REGISTER AN APPRENTICE?

•Once the apprentice has completed the paperwork and signed an apprentice agreement a company should allow approximately 5-7 days for the apprentice to be approved.

• ENROLLMENT AND REGISTRATION

•Once you have requested enrollment and registration for an apprentice(s), you will be provided via e-mail with the following paperwork to be completed. Some of the forms are for the apprentice and others are for you to complete as the "employer". There are also some other documents you will have to provide to ABC. They are listed below.

• ENROLLMENT PAPERWORK REQUIREMENTS

•To be provided to ABC: Application Form; Completed I-9 form; Photocopy of current, valid driver's license; Photocopy of social security card; Two letters of recommendation for apprenticeship from any non-relative; Certified copy of High School transcript or GED; Authorization and Release Form.

• IN-SCHOOL AND DISTANCE LEARNING PROGRAMS AVAILABLE

• In-school and distance learning options available to best meet you and your employee's needs

Scan here for more information



START SAVING TODAY

abc.org/discounts



COMPANIES CAN TAKE ADVANTAGE OF THESE GREAT PROGRAMS!



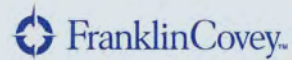
Setup fees are waived on this total benefits solution of ACA-compliant benefits and retirement plans.



Reduce your vehicle fleet management costs and gain access to all incentives.



Corporate purchasing card with aggressive rebates for members



Premium pricing on professional development and leadership training courses.



Save up to 29% on shipping services.



Exclusive savings on materials online and in stores.



Receive discounts and a free Executive Dashboard with a new construction accounting software purchase – a \$1,595 value.



Free setup and training on construction-specific payroll.



COMPANIES AND THEIR EMPLOYEES CAN TAKE ADVANTAGE OF THESE GREAT PROGRAMS!

GENERAL MOTORS FLEET



Contractors and building material suppliers are eligible for a 22% discount on calling plans, and savings on mobile devices.



Save on hotels through private booking platform.



Additional savings for new and current policyholders.



Get deep discounts everyday on office supplies.



Save 20% on uniform rentals and purchases of work and safety apparel, logo'd apparel, boots and more.



Discounted lodging for out-of-town projects.



Exclusive pricing from thousands of merchants.

**QUESTIONS?
PLEASE CONTACT US**

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430 West Germantown Pike
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E-mail: Amilewski@abceastpa.org

Territory: Southern Berks, Southern Bucks,
Chester, Delaware, Montgomery, and Philadelphia
Counties

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Territory: Northern Berks, Northern Bucks, Carbon,
Lackawanna, Lehigh, Luzerne, Monroe,
Northampton, Pike, Schuylkill, Susquehanna,
Wayne, and Wyoming Counties

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ABC
MEMBERS
BUILD
AMERICA



**Associated
Builders and
Contractors**

Eastern Pennsylvania